

AIA Fact Sheet on Satellite Export Reform

AIA's new report, *Competing for Space: Satellite Export Policy and U.S. National Security*, discusses a survey of U.S. satellite systems and components manufacturers about the challenges the space industrial base faces as a result of U.S. export policies. Among the adverse impacts on the industry are loss of global market share and a dampening of satellite component sales opportunities to sustain U.S. space technology leadership.

Survey results include:

- More than 90 percent of respondents indicated a connection between export controls and eroding space industrial base capabilities. Respondents reported that U.S. export controls stand as barriers to domestic companies and create an advantage for foreign competitors.
- A significant number of respondents favor a major overhaul of U.S. export controls.
- More than 70 percent of AIA survey respondents voiced concern that the Section 1248 report would help their firms only if it resulted in Congress authorizing the President to make substantial revisions to USML Category XV (space vehicles).
- 100 percent of respondents said that current export control restrictions have at least some adverse impact on their businesses.
- Respondents noted that current policies have created the unintended consequence of fueling foreign competition for U.S.-dominated market share. The result: a dampening of sales opportunities to boost U.S. space technology innovation.
- More than 70 percent of respondents blamed ITAR for lost sales, with many small businesses characterizing losses as "significant."

AIA's recommendations to policymakers include:

- Support legislation that would return authority over commercial satellite export control jurisdiction to the administration.
- Support selected space systems under the administration's National Export Initiative, which set the goal of doubling U.S. exports over the next five years.
- Remove low/no risk technologies from the U.S. Munitions List.
- Greater advocacy from the U.S. government for space exports to U.S. allies and partners.
- Focus more Export-Import Bank support for the U.S. satellite manufacturing sector.
- Develop easier cooperative arrangements on space technology between the U.S. government and military and our foreign allies and partners.

The *Competing for Space* report can be found on AIA's website: http://www.aia-aerospace.org/issues_policies/reports_white_papers/