



AIA Associate Membership Application Supplier Management Council (SMC)

Please mail your application and dues payment to: Aerospace Industries Association, 1000 Wilson Boulevard, Suite 1700 Arlington, VA 22209, Attn: Karn Henderson, Manager of Associate Membership. You may also fax your application to Karn Henderson at (703) 358-1198, and direct any questions to her at (703) 358-1098.

Name of Applicant (company) _____

Headquarters Address _____

City _____ State _____ Zipcode _____

Date of Incorporation _____ State of Incorporation _____ Web Site Address _____

CEO _____ President _____ Secretary-Treasurer _____

SMC Member ¹ Name _____ Title _____ Phone _____ Email _____

Assistant ² Name _____ Title _____ Phone _____ Email _____

Please list your company representatives invited to attend the SMC meetings:

Alternate 1 ³ Name _____ Title _____ Phone _____ Email _____

Alternate 2 ³ Name _____ Title _____ Phone _____ Email _____

Alternate 3 ³ Name _____ Title _____ Phone _____ Email _____

Who should the invoice be sent to? _____

Is any portion of the applicant, or applicant's parent-owned company, controlled by a foreign government?

Yes (state the government and % of ownership) _____ No

Is the applicant engaged exclusively in aerospace business? Yes No

The number of company employees? _____

How long has the applicant been engaged in aerospace business? _____

Provide a brief company description _____

List aerospace services rendered _____

Why does your company wish to join AIA as an Associate Member? _____

Please identify your AIA customers _____

Please list some of your other aerospace customers _____

In what other business (es) is the applicant engaged (state briefly) ? _____

Who referred your company for AIA Membership? _____

Gross Aerospace Supplier sales for prior calendar year: Annual Dues
(Confidential – please check appropriate box and remit payment with application)

Under \$50 million \$3,000.00 Over \$50 million \$5,000.00

Signature _____

Name (typed) _____ Title _____

Address _____

Date _____ Telephone _____ Fax _____ E-Mail _____

Dues payments, including a pro rata share of reasonable trade association expenses, are deductible by members as an ordinary and necessary business expense. However, contributions or gifts to AIA are not deductible as charitable contributions for federal income tax purposes.¹ Most member companies are represented by CEOs or presidents.² Member's secretary.
³ Represents member at SMC events/meetings in his/her absence.



MEMBERSHIP APPLICATION

To the President of Aerospace Industries Association of America, Inc., (AIA)

Membership as an associate member in the Supplier Management Council (SMC) of the Aerospace Industries Association of America, Inc. is hereby applied for.

If elected to membership, the applicant hereby subscribes to and agrees to comply with the SMC charter and AIA bylaws. The applicant affirms that it qualifies under the following AIA bylaws provisions pertaining to membership:

Article II
Membership

Section 2. Associate Membership. Associate membership is available to suppliers of Regular members. Associate members have the right to participate in the activities of the Supplier Management Council only, except for an Associate member elected to the Board of Governors.

Any domestic business entity engaged in the production of aerospace systems, as defined by resolution of the Board of Governors, shall be eligible for membership, provided, however, that a business entity which is owned or substantially controlled financially by a foreign government, or which is a subsidiary or a division thereof, shall not be eligible for membership. "Production of aerospace systems" is defined to mean the manufacture of manned and unmanned aircraft, missiles, astronautical vehicles (hereafter referred to as "such products"), propulsion units or control equipment for such products, materials or structural components for such products, avionic, electronic or ground equipment necessary to the operation and functioning of such products, including subsystems, components, software or associated equipment, and providing services unique to the production or operation of aerospace systems, such as systems engineering and/or integration.

For the purpose of enabling the AIA President to determine its eligibility, the applicant represents that the answers to questions herein are true to the best of knowledge and belief.

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Arlington, VA 22209
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