Defense Institute of Security Cooperation Studies (DISCS)

Overview

The Aerospace Industries Association (AIA) will host the Defense Institute of Security Cooperation Studies (DISCS) Security Cooperation Management Industry Course on April 4-6, 2017. The course is designed for aerospace and defense industry representatives to gain familiarity with the security cooperation apparatus of the U.S. Government. At the end of the course, participants will have a comprehensive understanding of U.S. security cooperation and related policy, processes, and organizations involved. This is a critical course for aerospace and defense trade professionals.

Course Description

The three-day course will cover the following topics:

> Introduction to Security Cooperation Management and USG Organizations
> Security Cooperation Organization (SCO) Responsibilities and Relationships
> Technology Transfer and Export Controls
> Foreign Military Sales (FMS) Process
> Acquisition for FMS and Offset Policy
> International Financial Management
> International Armaments Cooperation Policy (IACP)
> Comparison of FMS and Direct Commercial Sales (DCS)

Tuition

The course costs $1,550 which includes all course materials, instruction and meals. (breakfast, lunch)

Location

Aerospace Industries Association
1000 Wilson Blvd, Suite 1700
Arlington, VA 22209

Dates/Times

April 4-6, 2017
8:00am - 4:30pm daily

For More Information:

Please contact Dak Hardwick at the Aerospace Industries Association
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