The aerospace and defense industry plays a critical role in supporting America’s national security objectives and driving our economy, and 2018 was another standout year for the industry. The manufacturers, suppliers, and service providers that make up the American A&D industry are playing a significant and transformative role in the U.S. and global economies and workforces.

**U.S. AEROSPACE & DEFENSE AND THE ECONOMY**

**$929 BILLION IN ECONOMIC OUTPUT**
- In 2018, A&D contributed over $374 billion to the GDP of the United States.
- The supply chain accounted for over $208 billion of A&D’s contribution to U.S. GDP.

**NEARLY $90 BILLION TRADE SURPLUS**
- In 2018, the A&D industry generated a positive trade balance of nearly $90 billion.
- A&D exports amounted to $151 billion, an increase of 5.81% from the previous year.
- A&D exports accounted for 9% of total U.S. exports in 2018.

**U.S. AEROSPACE & DEFENSE WORKFORCE**

**2.5 MILLION U.S. JOBS**
- In 2018, the A&D Industry was responsible for over 2.5 million total jobs.
- A&D accounts for 20% of total manufacturing jobs in the U.S.
- 881,575 jobs were in end-use while 1,673,772 jobs were in the supply chain.

**NEARLY $237 BILLION IN WAGES**
- The industry paid nearly $237 billion in wages and benefits in 2018, a 7.72% increase from 2017.
- In 2018, the average wage of an A&D worker was $92,742, an increase of 1.36%.
- The average A&D salary was 87% higher than the national average salary of an American worker.
The 2019 State of the American Aerospace and Defense Industry provides a snapshot of our industry in 2018. Annually, AIA releases data developed in partnership with IHS Markit and independently by the Aerospace Industries Association. Data pertaining to the industry's employment, output, wage, and value-added figures are based on data from the U.S. Census Bureau, the Department of Labor, IMPLAN, and proprietary data from IHS Markit. Data on the industry's foreign trade activity are based on an analysis of trade data from the U.S. International Trade Commission and the United Nations' International Trade Statistics Database. Lastly, data on government and industry research and development activity are based on company financial reports, agency budget documents, and data from the American Association for the Advancement of Science.

AIA defines the U.S. aerospace and defense industry as consisting of establishments that manufacture end-use platforms including civil and military aircraft, rotorcraft, space systems, military vehicles and land systems, naval ships, missiles, and armaments, as well those establishments that constitute the industry's manufacturing and services supply chain. In 2017, AIA added companies that provide end-use cyber services to the definition of direct industry companies.